

Greenhithe Business Breakfast

Friday, 27th November 2015

The Collins Cafe 7:00 am to 8:00 am

Cost: Coffee/Breakfast as ordered

RSVP: Michelle Yates 0211 776 680 michelle@greenhithecommunitytrust.org.nz

Special guest speaker:

Naomi Ballantyne - Managing Director, Partners Life Ltd

"Braving your way to success"



- 33 years experience in the New Zealand Life Insurance Industry.
- Founding employee and Chief Operating Officer of Sovereign which is currently the largest life insurance company in NZ.
- Left Sovereign after 11 years to found Club Life in 2001 (now known as OnePath Life), which she ran for 9 years growing it into what is currently the third largest life company in NZ for new business market share behind Sovereign and Partners Life.
- Founder and Managing Director of Partners Life since 2010. Partners Life has just completed its 4th financial year in second place to Sovereign for new business market share.
- Naomi is most likely the *only women in the world* to have started and built the three largest competitor companies in any one market.
- As the *single longest serving Chief Executive in the New Zealand market*, the outcomes of her work over the past 30+ years are evident for all to see.

AWARDS

Naomi

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| 2015 | Lifetime Achievement Award | <i>Australian and NZ Institute of Insurance and Finance</i> |
| 2014 | Finalist | <i>Ernest & Young Entrepreneur of the Year</i> |
| 2013 | Inducted into the <i>New Zealand Hall of Fame for Women Entrepreneurs</i> | |

Partners Life www.partnerslife.co.nz

Australian and NZ Institute of Insurance and Finance

2015 Life Insurance Company of the Year

Professional Advisers Association

2015 & 2013 Insurer of the Year

NZ Deloitte Fast 50

2014 New Zealand's 7th Fastest growing company

Westpac Auckland Business Awards

2013 Supreme Business of the Year Award & Medium to Large Business of the Year

2012 Best Emerging Business & Excellence in Strategy and Planning

Asia Insurance Technology Awards

2012 Celent Best Newcomer Award & Celent Life Policy Administration Award

Partners Life was the only company in 2013 to receive a 5 Star rating in the *Beaton Research and Consulting Survey* of advisers relating to product and services.

Sponsored by:

Greenhithe Community Trust & Futureproof Life Limited www.futureprooflife.co.nz